

We are a successful international company with more than 35 years of experience in the field of animal feed and diagnostics (agro-food/veterinary) headquartered in Vienna. For our business unit "Feed" we are looking for a

SALES & MARKETING MANAGER (m/f)

Opportunity for a skilled experienced person who has already worked in animal production or for a young agricultural engineer who will take the chance to grow into this position

Your tasks

After an internal training you should be in the position to support our subsidiary companies in Central and Eastern Europe and its sales people in nutritional and commercial activities together with the assistance of an experienced Sales Director based in Vienna. Your tasks among others will be the following:

- Transform technical concepts into sales strategies
- Analyse and develop the existing business
- Sales visits together with our local team with an established structure in CEE countries
- Build and maintain strong relationships to key customers in the industry
- Work closely with our suppliers in Europe
- Take over responsibilities for certain markets, product groups and projects

Your abilities

- University degree in animal nutrition or agricultural engineering or practical experience in animal production
- Interest in consultancy-oriented sales and willingness to travel frequently
- Driving licence (class B)
- Team spirit, strongly sales-oriented, proactive, self-driven and structured, communicative and outgoing, showing initiative and being flexible
- Strong commercial negotiation skills
- Solid knowledge of English (company language) and proficiency in MS Office applications
- Knowledge of an Eastern European language is an asset but not mandatory

Our company distributes a large product portfolio of internationally distinguished suppliers. You work in a multicultural team of competent and motivated colleagues and in an international environment. We offer intensive training on the job and professional support with expert colleagues and suppliers and an attractive salary package, including company car and other benefits.

We are looking forward to your application in English including a photo by e-mail to Mr Karl-Heinz Hitl, khhitl@noackgroup.com.

Noack & Co GmbH

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